All Interested bidders
June 2, 2021
RE: GC_ERP2021 – Grant County ERP Software
Subject: Question/Answer log

Questions are no longer being accepted. Answers are highlighted in green after each question.

1. Could we get a little more detail regarding the 3rd parties listed below? What data is coming from and going to the third-party and to/from which module(s) in the ERP system?   I'm assuming in most cases it's integrations back to the General Ledger but want to double check so we can respond appropriately.
   - Civic Clerk (Agenda and Meeting Management) – Tyler actually has a Meeting Manager product that could conceivable replace this 3rd party. We are planning on proposing this as an option in our pricing. If the County is not looking to replace, could we get the details mentioned above for this one as well?
     - No we are not interested in the Tyler product or any other for this at this time.
   - SmartGov (Community Development)
     - This integration will be minimal at best, and might include something like payments (both counter and portal).
   - Judicial Information System (JIS – District Court)
     - Integration is not likely.
   - Collective Data Quartermaster (IT and Police Asset Tracking) - We're assuming this one is asset data, but is that capital/fixed assets or more along the lines of Enterprise Assets?
     - Integration is not likely.

2. Are there additional funding sources available to support this ERP project if the County finds a best fit solution that exceeds the current allotted budget for the ERP system replacement?
     - Yes

3. Have you been in contact with ERP vendors prior to the release of this RFP? If so please list.
     - Yes, Tyler Technologies – Munis ERP in 2017.

4. Have you viewed demos of ERP software prior to the release of this RFP? If so please list.
     - Yes, Tyler Technologies – Munis ERP in 2017.

5. How many years of the current ERP solution Microsoft Dynamics does Grant County want to convert?
     - We currently do not have a data conversion strategy defined, but will review the best practices recommendation of the proposing Vendor and come up with a strategy further in the process.

6. How many user licenses will be required?
     - 60 named users. The count provided in the pricing summary, Exhibit C, should be 60, not 50, so please price accordingly.

7. Of the following types of users how many licenses are needed?
     - 60 named full users countywide, based on historical numbers and is subject to change during diligence with the finalist vendor. In addition there will be workflow approvers not included in this count.
   - Finance users
   - Functional users
   - Purchasing users

- Sales users
- Project managers
- Administrative users
- Payroll users

8. How many estimated individual users will fall into each of the following categories?
   - Full finance, payroll, or HR users who post financial transactions in the ERP or maintain employee HR records in the system.
     - 60 named users estimated at this time. This is based on historical numbers and is subject to change during diligence with the finalist vendor.
   - Requester, reviewer, and/or approver users who submit requests and or review and approve requests.
     - This is completely new functionality to the County. To be determined at a future date.
   - Employee Self Service users and/or Read only users who need reporting access but do not need the above types of transaction inputs and reviews.
     - 700 employees

9. Is the County currently working with a Dynamics GP support partner who will be part of the ERP migration project?
   - No

10. Section 7.11 states that software licensing costs will be paid by the county based on Milestones of the implementation project. This model does not support monthly SaaS/Subscription based licensing. Is the County willing to change this Milestone based schedule to fit SaaS solutions?
    - Typically, the County would pay for software once it goes live, and pay for implementation services costs based on milestones and progress billing.

11. Will you please detail the record types and the direction of integration desired by the County for each software listed in the Other Key Applications table on page 8 of the RFP?
    a. Example: Dude Solutions -> One way integration of fixed asset records from ERP into Dude Solutions.
       - The key solutions from page 8 are:
         1. Dude Solutions
         2. WinCAMS
         3. CivicPlus
         4. Laserfiche
         We are still in the process of implementation on some of these systems and will look to the implementer for guidance on integrations in general and what makes sense. Currently these solutions are standalone with the exception of WinCAMS.

12. Will the County entertain a two-week RFP response deadline extension?
    - The County has decided not to entertain an extension to the RFP response deadline.